







# ANNUAL REPORT

FISCAL YEAR END JUNE 2023



Pictured from left:
Outgoing President Laura
Huser with Incoming
President Ellen Brown

# BOARD OF DIRECTORS

**EXECUTIVE COMMITTEE** 

Laura Huser President

Ellen Brown
Vice President

Jayne Lewis **Secretary** 

Mary Beth Herbert Treasurer

# **BOARD MEMBERS**

Peggy Sharp-Chamberlain Michele Feeney Lorelei Gonzales Mardie Holland Genny Matteucci Jean Nelson Carrie Ostroski Nancy Retson Judy Riley Elizabeth Saba Ann Stanton

# A MESSAGE FROM THE PRESIDENT

The Literary Society of the Southwest entered its third fiscal year under the control of its all-volunteer Board of Directors with the desire, enthusiasm, and determination to fulfill its newly adopted, bifurcated mission of celebrating contemporary literature and authors while promoting the cause of literacy throughout Arizona. We set meticulous goals at the annual Strategic Planning Meeting and sought to achieve continuous improvement at every committee level.

Staying true to the first part of our mission, we increased our budget allocation to acquire outstanding authors. As a result, our members were delighted throughout the year at meaningful, intimate, and curated luncheons with a roster of books from gifted and celebrated authors using various genres and worldwide cultural settings. We upheld the quality that is the Literary Society's hallmark by encouraging our members to play an integral role in the author selection process, thus ensuring diverse tastes in writing styles and subject matters.

Our membership grew to 600, and we acquired new sponsors, which allowed the Literary Society to exceed its annual fundraising goals and fulfill the second part of the mission. Our generous members and donors gave amounts above our Literacy Grant Challenge goal - more than doubling our grant budget. Since early reading skills are the most significant predictor of academic and life success, these grants provide a way for the Literary Society to impact literacy in Arizona positively.

As we proudly reflect on our accomplishments, our enthusiasm for the upcoming season is boundless. We're committed to improving and embracing member suggestions to elevate our member experience further. We'll welcome new members to ensure our society's vitality and diversity. To foster a deeper sense of community, we'll enhance our communication channels and keep our members engaged through volunteer opportunities, informative newsletters, and regular email updates. Consistent recognition and support of our donors at all sponsorship levels will help us broaden our impact, bringing the joy and lifelong benefits of reading to all.

We extend our heartfelt gratitude to our dedicated members, volunteers, donors, and sponsors who continue to champion our cause. Together, we're poised for an exhilarating journey in the 2023-2024 season as we excel, improve, grow, and make a more significant difference in our community by supporting Arizona non-profit organizations dedicated to literacy.

Thank you for your unwavering support, and here's to another season of literary celebration and transformation.

Laura Huser
PRESIDENT, 2020-2023

# COMMITTEE ACHIEVEMENTS 2022-2023

# **AUTHOR SELECTION**

- The process began with more than thirty-nine titles suggested by our literary agent and our members for the 2022-2023 season.
- The Author Selection Board Committee read and distilled these down to twelve books, which were then read and evaluated by the Literary Society Advisory Committee.
- These volunteers submitted their recommendations back to the Board Author Selection Committee.
- Working with and negotiating through our literary agent, the final selection of authors for the coming season was announced at the May luncheons.

# **Volunteers for Author Advisory Committee:**

- Rebecca Albrecht
- Barbara Berman
- Ann Burnett
- Chris Chavez
- Renee Clift
- Eliza Coll
- Katharine Conley
- Elizabeth Daliere
- Barbara DeMichele
- Jana Earnest
- Michele Feeney
- Marlis Frev
- Marjorie Fine
- Mary Lou Goldstein
- Kate Groves
- Lise Hicks

- Kristin Hoffman
- Genevieve Hogan
- Linda Hopkins
- Cynthia Hoxie
- Arlyn Huffman
- Mari Koerner
- Adrienne Leavy Suzanne Mallamo
- Mary Masters Opila
- Alison McAdams
- Sue Metzner
- Marla Moss
- Leslie O'Hara Suzanne Pearlstein
- Lucia Renshaw
- Laura Roskind

- Nancy Sacks
- Ann Schneidman
- Barclay Schraff
- Jennifer Schuitemaker
- Peggy Sharp-Chamberlain
- Ina Smeets-Kort
- Janet Stein
- Nola Tininenko
- Anna Unterberger
- Sue Van Leer
- Susan Wain
- JoAnn Weisel
- o Barbara White Brenner
- Iris Wigal
- Mary Wilber
- Connie Winter

Volunteers for Board Author Selection Committee: Mary Ann Winter

# **DEVELOPMENT & STEWARDSHIP**

- Developed and promoted new sponsorship opportunities and sponsor benefits and grew our base of support, sustaining and growing the Literary Society's mission, programs, and impact.
- Provided additional private author events and other philanthropic opportunities for members and non-members to share their love and support of the organization and mission.
- Engaged and recognized our generous members, donors, sponsors, and volunteers through a refreshed website, additional luncheon signage, and special announcements.
- With the generosity of our members and donors, we exceeded our annual fundraising goals, launched our second annual member-driven Literacy Grant Challenge, and grew the Literary Society's grant making capacity, exceeding our annual goals.

The committee consisted of four board members and two member volunteers:

Barb DeMichele

Judy Schubert



Pictured: Maggie Shipstead at a private author event discussing her books, "You Have a Friend in 10A" & "Great Circle"

**Thank you** to the 2022/2023 **Presenting Contemporary** Literature Sponsor





**Pictured:** A child and volunteer from Read Better Be Better enjoy a book purchased with grant funds from the Literary Society.

# COMMITTEE ACHIEVEMENTS 2022-2023

# **GRANTS**

Through net proceeds from memberships and donations, our generous members exceeded our goal of granting \$50,000 to nonprofit literacy programs in Arizona by donating an additional \$31,825 toward our literacy mission, more than doubling our grant budget to \$56,825!

The committee consisted of five board members and three member volunteers:

- Barb DeMichele
- Mari Koerner
- Jane McCart

The committee reviewed 17 applications from Arizona nonprofits and awarded grants to the following programs:

- A Stepping Stone Foundation (\$10k)
- Chinle Planting Hope, Inc. (\$11,825)
- Family Promise Greater Phoenix (\$5k)
- Gabriel's Angels (\$5k)
- Literacy Connects (\$10k)
- Read Better Be Better (\$5k)
- Valleywise Health Foundation (\$10k)

\$56,825

Donated to nonprofit literacy programs

# **EVENTS**

- The 2022-2023 season of authors featured 5 authors and their works at 4 luncheons per author for a total of 20 events
- Luncheon events proved successful for the in-person gatherings
- Negotiated with venues for cost containment and quality consistency
- Arranged to change Tucson venue to the Mountain Oyster Club for the 2023-24 season

#### **Volunteers for Events:**

- Rebecca Albrecht
- Ann Burnett
- Sue Calvin
- Chris Chavez
- Lisa Daliere
- Barbara DeMichele
- Katie Fielder
- Marlis Frey
- Kate Groves
- Genevieve Hogan
- Linda Hopkins
- Arlyn Huffman

- Anne Johnson
- Alice Katz
- Ellen Katz
- Caitlin King Khoury
- Mari Koerner
- Barbara Kraus
- Sue Mallamo
- Jane McCart
- Sue Metzner
- Barbara Miller
- Charlotte Otto
- Kit Owen

- Elena Patterson
- Sylvia Pozarnsky
- Judy Schubert
- o Jennifer Schuitemaker
- Jeanine Slatt
- Janet Stein
- Anna Unterberger
- o Susan Wain
- Paulette White
- Mary Ann Winter
- Amy Wood

# COMMITTEE ACHIEVEMENTS 2022-2023

# **MEMBERSHIP**

We had 599 members during the 2022-23 season, which is a 14% increase over last season's membership. A quarter of those were first-time members, and 25% of those new members were former guests.

Tuesday: 186Wednesday: 144Thursday: 113Friday: 156

14%
Membership increase for the 2022-23 season

**Pictured:** Author Diana Abu-Jaber mingles with Literary Society members

# **COMMUNICATIONS**

- Improve graphics of newsletter, emails, and website
- Build inventory of photos, assets, key phrasing
- Establish Graphic Branding standards
- Revise Mission and Vision statements
- Establish routine and pace of outbound contact with members
- Assess value of social media use
- PR/Promo around key author(s)
- Development of overview "Our Story" brochure

# Thank You!

We greatly appreciate the members of the Literary Society who chose to participate in our operations whether as volunteers at events, as volunteers on advisory committees, or assisting special requests.

Their time, talents and thoughtful input were vital to fulfilling our mission to celebrate contemporary literature and authors and promote the cause of literacy throughout Arizona.





**Pictured:** Patrick Radden Keefe discusses his books "Empire of Pain" & "Rogues" with Literary Society members

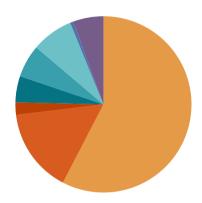
# FINANCIAL OUTCOMES 2022-2023

# 2022/23 BOARD APPROVED BUDGET

- Total Income from Memberships, Donations, Special Events and Sponsorships was met
- Total revenue per budget exceeded goal by 16%
- Total expenses exceeded budget by 3% and net operating income of \$93,097

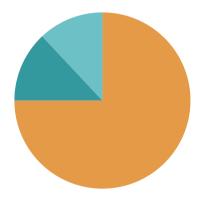
New 2023/24 Budget has been approved.

# **DONATIONS & SPONSORSHIPS**



- Memberships: \$239,700
- General Operating Contributions: \$64,350
- Literary Circle Tables: \$9,500
- Corporate Sponsorships & Underwriting: \$20,000
- Individual Sponsorships & Underwriting: \$25,000
- Literacy Grant Challenge: \$31,825
- Special Opportunity Gift: \$2,500
- In-Kind Gifts: \$26,597

# **EXPENSES**



- Programs: 75%
- Grants: 13%
- Admin: 12%



Membership dues, sponsorships, and contributions are critical in allowing the Literary Society to support our members, host exceptional authors, and advance and promote literacy in our communities. Thank You!

# **SPONSORSHIPS**

# PRESENTING CONTEMPORARY LITERATURE SPONSOR · \$20.000

Zibby Books

# **CHAMPION OF LITERACY SPONSOR** • \$10,000

Katz, Ellen

#### **PRIVATE AUTHOR EVENT HOSTS . \$5,000**

Evans, Ardie Francis, Juanita Katz. Ellen Northern Trust Riley, Judith

#### SPECIAL OPPORTUNITY GIFT

Huser, Laura

Grants Program Evaluation and Enhancement • \$5,000

# GENERAL OPERATING CONTRIBUTIONS

# LITERARY PATRON

\$5.000+

Brown, Ellen Clark, Peter The Dorrance Family Foundation

# **NOBEL LEVEL** \$1,000 TO \$2,499

Feeney Family
Charities Foundation
Hamra Jewelers
Huser, Laura
Ostroski, Carrie
Northern Trust

Riley, Judith
In honor of late husband,
Mark S. Berman
Schmidt, Joette
Stanton, Ann

# PULITZER LEVEL \$500 TO \$999

Anonymous (1)
Bascom, Christina
Chamberlain Charity
Fund
Chandler, Susan Esco
Francis, Juanita
Gonzales, Lorelei
Herbert, Mary Beth
Hermens, Ann
Holt, Beverly
Lucking, Pit
Matteucci, Genny
McCart, Jane

Moreno, Carole

Zucker, Gail

# **BOOKER LEVEL**

\$250 TO \$499

Baker, Georgia Barranco, Jessica Brown, Inette Carkeek, Kristin DeMichelle, Barbara Ford, Marsha Gaylord, Natalie Groves, Kate

# PEN/FAULKNER LEVEL

\$100 TO \$249

Albrecht, Rebecca Berman, Barbara Butler, Kav Cleinman, Donna Dittrich, Beth Emerson, Frances Evans, Ardie Ghelfi, Lisa Groves, Anne Hanson, Suzanne Henward, Barbara Holland, Mardie Horwitz, Mimi Lewis, Leslie MacKay, Tornie Mavko, Ann McKibben, Mel Metzner. Sue O'Hara Leslie Patterson, Elena Pokorski, Jody Pozarnsky, Slyvia Roskind, Laura Rossetti, June

Shover Kackley, Lisa

Walsh, Ginny

Wood, Amy

Wegener, Linda

Winter, Mary Ann

# LITERACY GRANT CHALLENGE

All gifts received between October 1st and December 31st are board allocated to our Literacy Grant goal.

#### \$2.500+

Chamberlain Charity Fund Hamlet, Linda McAdam, Alison

## \$1,000 TO \$2,499

Brown, Ellen
Francis, Juanita
Huser, Laura
Mandala, Cheryl
In honor of Jackson &
Harrison Bernreuter, Mia &
Dylan Mandala, Elias Kelly
Post, Mary Kay
Saba, Elizabeth
Schubert, Judy
Spencer, Pat
Stanton, Ann

## \$500 TO \$999

Anonymous (1)
Engelmann, Karen,
Schwab Charitable
Herbert, Mary Beth
Masters Opila, Mary
Matteucci, Genny
McCain, Lucy
McCart, Jane
McGraw Foundation
Unterberger, Anna

# \$250 TO \$499

Anonymous (1)
DeMichele, Barbara
Dolasinski, Brian
Gaylord, Natalie
Gonzales, Lorelei
Hannah, Nora
Holland, Mardie and Hud
Hollinger, Dale
Lewis, Jayne
Romanoff, Stephena
Cook "Missy"
Slatt, Barbara

# \$100 TO \$249

Anonymous (3)

Alden, Roxanne Bartel, Chervl Berman, Barbara Castelazo, Jacqueline Cleinman, Donna DeBell, Robyn Gallu, Terri Goldstein, Mary Lou Harrison, Katrina Hopkins, Linda Hoxie, Cynthia Leonard. Marsha Nelson, Jean Ostroski, Carrie Rilev. Judith In memory of late husband, Mark S. Berman Rose, Patricia Sample, Jana Schmidt. Joette Voris, Karen Wienke, Jane Winter, Mary Ann

## \$25 TO \$99

Anonymous (3)
Cerf, Patricia
Cohen, Sharon
Goddard, Monica
Hahn, Victoria
Huntington, Sonya
Johnson, Anne
Marcus, Merle
Matteo, Florence
Scharf, Suzanne
Schwimmer, Tracy
Silverthorn, Amy
Thackery, Diane
White, Paulette
Zacharias, Margaret

## **PEN/HEMINGWAY LEVEL**

\$25 TO \$99

Anonymous (2)
Clift, Renée
Conley, Katharine
DeGraw, Gina
Dye, Sydney
Franklin, Richard
In honor of Richard Duffield,
1930-2022
Gagen, Marilyn

Goldstein, Laurie Gordon, Sara Goronkin, Pamela Hoxie, Cindy Kulczycki, Sue Lehmann, Sally Lyman, Anne Masters-Opila, Mary McCain, Lucy Nelson, Barbara Robertson, Karen Roenigk Family Foundation Schneidman, Ann Smith, Aimee Smith, Diana Tyler Jones, Allison Vaughn, Linda Younker-Hellman, Sandy







